

# Pattern of Shareholding

As at June 30, 2013

No. of Shareholders	Having Shares		Shares Held	Percentage
	From	To		
763	1	100	16,075	0.0134
498	101	500	149,694	0.1249
335	501	1,000	270,581	0.2257
681	1,001	5,000	1,635,841	1.3644
207	5,001	10,000	1,525,417	1.2723
73	10,001	15,000	896,763	0.7480
68	15,001	20,000	1,213,774	1.0124
37	20,001	25,000	850,243	0.7092
19	25,001	30,000	521,082	0.4346
31	30,001	40,000	1,089,811	0.9090
22	40,001	50,000	1,014,488	0.8462
38	50,001	75,000	2,299,856	1.9183
31	75,001	100,000	2,680,766	2.2360
9	100,001	125,000	1,017,578	0.8487
9	125,001	150,000	1,253,466	1.0455
5	155,001	155,001	801,380	0.6684
3	185,001	200,000	585,812	0.4886
7	200,001	300,000	1,750,701	1.4602
3	305,001	350,000	971,438	0.8103
4	435,001	450,000	1,775,604	1.4810
4	455,001	500,000	1,936,974	1.6156
6	515,001	600,000	3,395,672	2.8323
4	655,001	750,000	2,785,461	2.3233
4	775,001	830,000	3,232,651	2.6963
1	1,095,001	1,100,000	1,100,000	0.9175
1	1,115,001	1,120,000	1,115,976	0.9308
1	1,240,001	1,245,000	1,242,240	1.0361
1	1,370,001	1,375,000	1,370,080	1.1428
1	1,435,001	1,440,000	1,438,567	1.1999
1	1,440,001	1,445,000	1,441,776	1.2026
2	1,445,001	1,450,000	2,891,749	2.4119
1	1,495,001	1,500,000	1,500,000	1.2511
1	1,565,001	1,570,000	1,568,650	1.3084
1	2,080,001	2,085,000	2,083,529	1.7378
1	2,425,001	2,430,000	2,425,191	2.0228
1	2,910,001	2,915,000	2,912,706	2.4294
1	3,320,001	3,325,000	3,321,435	2.7703
1	5,375,001	5,380,000	5,379,347	4.4868
1	5,540,001	5,545,000	5,542,017	4.6225
1	6,265,001	6,270,000	6,265,792	5.2262
1	6,645,001	6,650,000	6,649,473	5.5462
1	11,245,001	11,250,000	11,249,078	9.3826
1	12,545,001	12,550,000	12,548,133	10.4661
1	14,175,001	14,180,000	14,175,752	11.8237
<b>2,882</b>			<b>119,892,619</b>	<b>100.0000</b>

# Categories of Shareholders

As at June 30, 2013

PARTICULARS	NO. OF SHAREHOLDER	NO. OF SHARES HELD	PERCENTAGE
Directors, CEO, Sponsors and Family Members	26	60,456,782	50.4258
Associated Companies	3	1,353,325	1.1288
Govt. Financial Institutions	6	13,682,133	11.4120
Banks, DFI & NBF	9	7,331,556	6.1151
Insurance Companies	8	7,162,486	5.9741
Modarabas & Mutual Funds	6	2,186,209	1.8235
Foreign Companies	4	623,907	0.5204
Welfare Trusts / Provident Funds/Others	67	6,152,834	5.1320
General Public	2,753	20,943,387	17.4685
<b>TOTAL</b>	<b>2,882</b>	<b>119,892,619</b>	<b>100.0000</b>

## Key Shareholdings And Shares Traded

As at June 30, 2013

Information on shareholding required under reporting framework is as follows:

	No. of Shares	Percentage
<b>Directors &amp; Spouses and Sponsors holding 5% or more</b>	40,599,250	33.8630
<b>Executives</b>	182,712	0.152
<b>Associated Companies</b>		
Pakistan Cables Ltd.	576,000	0.480
Pakistan Cables Limited Employees Provident Fund	544,725	0.454
Trustees Pakistan Cables Limited Management Staff Pension Fund	232,600	0.194
	<b>1,353,325</b>	<b>1.1288</b>
<b>Government Institutions</b>		
National Bank of Pakistan-Trustee Department NI(U)T Fund	12,548,133	10.466
State Life Insurance Corp. of Pakistan	656,019	0.547
National Investment Trust Limited	314,344	0.262
National Investment Trust Limited - Administration Fund	160,023	0.133
IDBP (ICP Unit)	3,194	0.003
Investment Corp. of Pakistan	420	0.000
	<b>13,682,133</b>	<b>11.412</b>
<b>Members having 5% or more of voting rights</b>		
National Bank of Pakistan	6,319,491	5.2710

Shares Traded by Directors & their spouses / executives during July 2012 to June 2013

15,420 shares